

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 02675 040936Z
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W
-----016352 040938Z /16

P R 040841Z MAY 78
FM AMEMBASSY KUWAIT
TO USDOC WASHDC PRIORITY
AMCONSUL TABRIZ
AMEMBASSY TEHRAN
INFO SECSTATE WASHDC 0861
AMEMBASSY ABU DHABI
AMCONSUL DHAHRAN
AMEMBASSY DOHA
AMEMBASSY JIDDA
AMEMBASSY MANAMA

UNCLAS KUWAIT 2675

COMMERCE FOR ITA/BED/CAGNE FOR ROGERS BRAKEEN

TEHRAN FOR TC FROM BRAKEEN

DEPT FOR NEA/ARP

ABU DHABI PASS DUBAI

E.O. 11652: N/A
TAGS: BTRA, KU
SUBJ: DOW-WARNER VISIT

REF: (A) USDOC 8299, (B) KUWAIT 2413, (C) USDOC 7684

1. DOW-WARNERREPS ARRIVED KUWAIT PER SCHEDULE REFTEL C.
WE HAVE ARRANGED APPOINTMENTS AND FACILITATED BUSINESS CON-
TRACTS TO DOW-WARNER'S SATISFACTION.

2. REPS REQUESTED STATUS OF 50 HARDBOUND COMPANY BROCHURES
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MAILED TO KUWAIT VIA ITS APO 09205 (NEW YORK), WHICH WERE
SO SENT PER BRAKEEN'S INSTRUCTIONS. WE WERE QUITE FRANKLY
RATHER AMAZED AT THE MAILING INSTRUCTIONS, SINCE KUWAIT HAS
NO APO. 5 FAX REVEALED THAT APO 09205 IS THAT OF TABRIZ, IRAN.
MR. BRENNAN ECHOED OUR AMAZEMENT. HE ASKED STATUS OF AD FORMAT
AND ACCOMPANYING \$300 CHECK SUPPOSEDLY SENT WEEKS AGO. WE NOTED
NEITHER HADBEEN RECEIVED. WE THEN SUGGESTED THAT SITUATION MIGHT

BE DUPLICATED AT OTHER POSTS. BRENNEN REQUESTED FOLLOWING ACTION.

4. ACTION REQUESTED: FOR TEHRAN AND TABRIZ: BRENNEN WOULD APPRECIATE TRANSFER OF MATERIAL MISTAKENLY SENT TABRIZ TO TEHRAN WHERE HE WOULD RETRIEVE IT WHILE AT WAREHOUSING EXHIBITION. HE WILL PAY FOR COST OF FORWARDING. BRENNEN REQUESTS EARLY MEETING WITH BRAKEEN AT TRADE CENTER. FOR OTHER ADDRESSEES: DOW-WARNER IS MAJOR CONGLOMERATE WITH DESIGN/CONSTRUCTION CAPABILITIES, PRODUCT LINES INCLUDING AIR CONDITIONING, COLD STORAGE, COMMERCIAL AND RESIDENTIAL FURNISHINGS, BUILDING MATERIALS, INDUSTRIAL EQUIPMENT, DRILLING EQUIPMENT, AND OTHER MERCHANDISE, AND SINCERE DESIRE TO PENETRATE MIDDLEEAST MARKETS. PLEASE ADJUST PERCEPTIONS AND PLANNED APPOINTMENTS ACCORDINGLY. BRENNEN WOULD LIKE TO KNOW WHETHER OTHER POSTS HAVE RECEIVED BROCHURES AND AD FORMAT/MONEY. PLEASE REPLY MANAMA.
MAESTRONE

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 04 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780594/aaaadcbg.tel
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Litigation Codes:
Litigation History:
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Original Classification: UNCLASSIFIED
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Review Exemptions: n/a
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Review Release Date: n/a
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Review Withdrawn Fields: n/a
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Secure: OPEN
Status: NATIVE
Subject: DOW-WARNER VISIT
TAGS: BTRA, KU
To: COM TABRIZ
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/adea98a4-c288-dd11-92da-001cc4696bcc
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